# CONSUMERS' HETEROGENEOUS CHARGING PREFERENCES: A CHALLENGE OR AN OPPORTUNITY?

Visions of grid-connected vehicles: what is the goal and how do we get there? TRB Annual Meeting workshop, 08 January 2017, Washington DC

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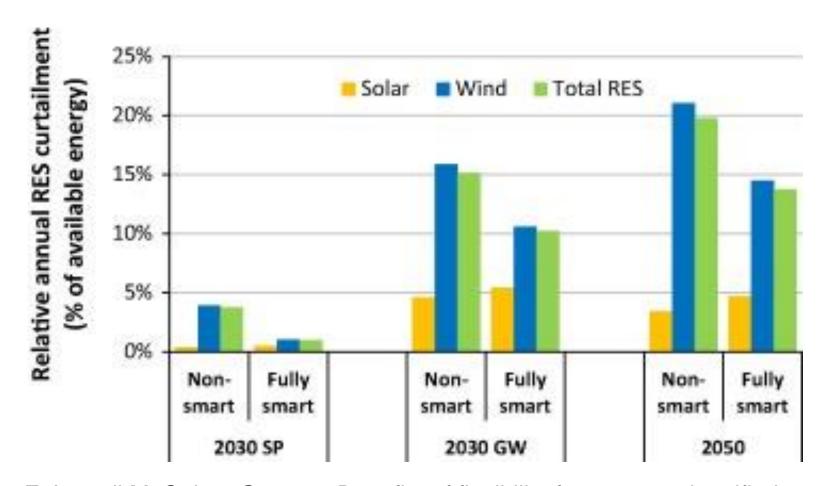
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## A bit of history on VGI...

- 1997 Kempton & Letendre conclude: "Electric-drive vehicles have the potential to make major contributions to the electric supply system, as storage or generation resources, or both."
- 2007 Tomic & Kempton show: "EDVs can provide regulation of higher quality than currently available"
- 2017 What more insights will Prof Kempton share today?
- 20 years of research tell us that VGI benefits include:
  - Cost effective integration of renewable energy into the grid
  - Associated societal impacts: e.g. improvements in air quality and climate sustainability

## For example...



Teng F, Aunedi M, Strbac G, 2016, Benefits of flexibility from smart electrified transportation and heating in the future UK electricity system, APPLIED ENERGY, Vol: 167, Pages: 420-431, ISSN: 0306-2619

## VGI potential relies on consumers' response

- Understating, acceptance and adoption
- Charging preferences
  - For available EV range
  - For effective charging duration



### Preferences matter

 Some preferences and associated behaviour may prevent flexible charging and V2G, in absence of incentives...

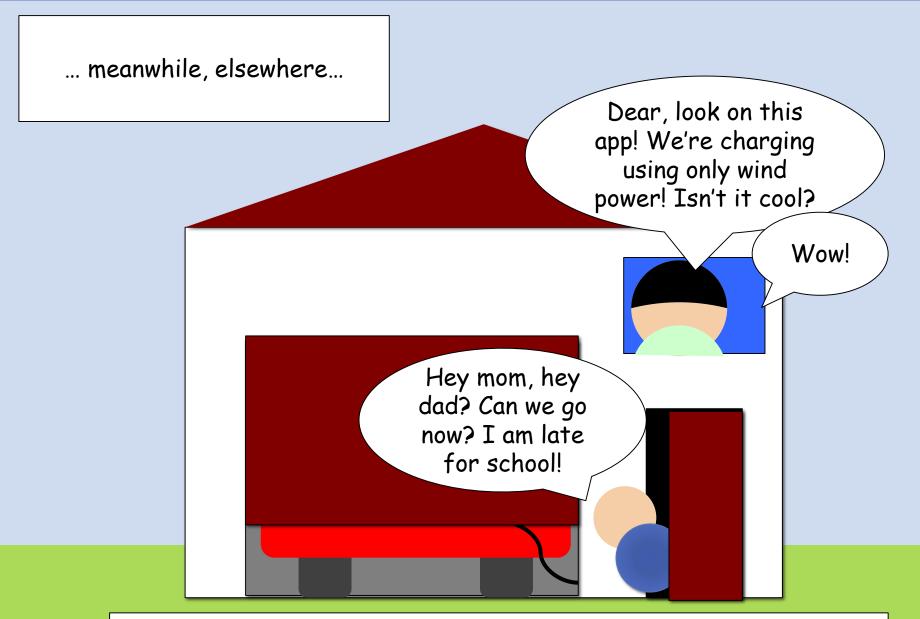


...Mr Valium ensures his vehicle is charging fast... just in case!

### Preferences matter

 Some preferences and associated behaviours may prevent flexible charging and V2G, in absence of incentives...

Others may be totally compatible, without incentives...



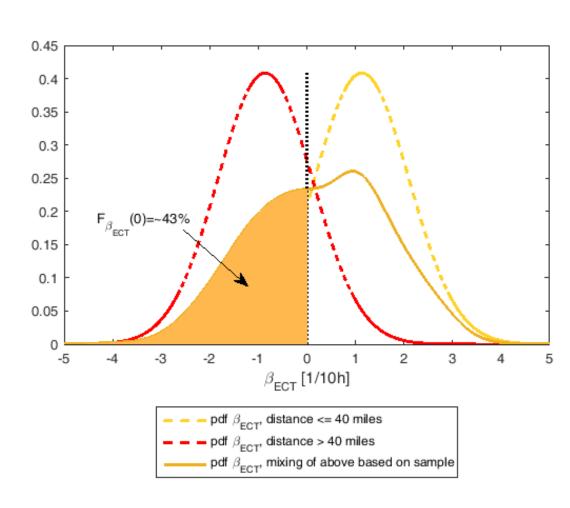
...Mr Coolio has just downloaded the latest app from his smart charging plan...

### Preferences matter

- Some preferences and associated behaviours may prevent flexible charging and V2G
- Others may be totally compatible, without incentives...
- In fact preferences and behaviour are heterogeneous amongst drivers

## Example

 Distribution of marginal utility for effective charging duration



Daina, N., Polak, J.W., Sivakumar, A. (2017) Electric Vehicle Charging Choices: Modelling and Implications for Smart Charging Services. WORKING PAPER.

## Exploiting heterogeneity

- Individuals are not all "dumb chargers" by default
- Nor all fully flexible smart charging enthusiasts
- Harnessing user flexibility does not require only fully flexible drivers
- Flexibility can be extracted from heterogeneous populations via:
  - Targeted policies e.g. price discrimination
  - Preference-based revenue management approaches for charging service providers
  - Recommender systems for EV divers, based on preference learning

